FORD SERVICE ESTIMATE

Dealership-Rate Estimate • Bethesda / Montgomery County, MD • 2026

Representative estimate at 2026 OEM part prices and Bethesda-area Ford dealer labor rates. Not an official quote from a specific dealership.

VEHICLE

VEHICLE	**2016 Ford Fusion SE**	ENGINE	**2.0L EcoBoost I4 (turbo)**
VIN	**3FA6P0H96GR276918**	COLOR	**Ingot Silver Metallic (UX)**
ODOMETER	**~91,000 miles**	TIRES	**235/45R18 — placard 34 psi cold**
ESTIMATE DATE	**July 26, 2026**	LABOR RATE	**$195 / hr (dealer door rate)**

ITEMIZED WORK — PARTS & LABOR

Each job shows the OEM part cost and the labor/service cost separately, then a line total. Recall items are free to the customer (Ford pays the dealer).

#	SERVICE / JOB	OEM PARTS / FLUIDS	PARTS $	LABOR / SERVICE $	LINE TOTAL
1	**Spark plugs — replace all 4**	Motorcraft SP-545X platinum-iridium × 4	$52	$195 (1.0 hr)	**$247**
2	**Ignition coils — replace all 4**	Motorcraft coil-on-plug (2.0L EcoBoost) × 4	$260	$137 (0.7 hr)	**$397**
3	**Engine oil & filter change**	Motorcraft 5W-30 Full Synthetic (6 qt) + FL-910S filter	$63	$78 (0.4 hr)	**$141**
4	**Brake fluid flush (all 4 corners)**	Motorcraft DOT 4 brake fluid (~1 qt)	$22	$156 (0.8 hr)	**$178**
5	**Coolant drain & flush**	Motorcraft Orange antifreeze/coolant, premixed (~2 gal)	$52	$195 (1.0 hr)	**$247**
6	**Engine air filter — replace**	Motorcraft FA-1927 (EcoBoost)	$28	$39 (0.2 hr)	**$67**
7	**Cabin air filter — replace**	Motorcraft FP-70	$28	$59 (0.3 hr)	**$87**
8	**Valve stem caps + set tire pressure**	4 × metal valve stem caps; inflate to 38 psi	$8	$39 (0.2 hr)	**$47**
9	**Full diagnostic + OBD-II scan**	—	—	$195 (1.0 hr)	**$195**
10	**Engine bay detailing (careful hand clean, minimal water)**	— (flat service)	—	$125 (flat)	**$125**
11	**Full detail — interior + exterior**	— (flat service)	—	$325 (flat)	**$325**
12	**Recall 23S12 — front brake hose replacement**	Ford-supplied parts (manufacturer-paid)	—	$0	**$0**
13	**Recall 25SA9 — rear-view camera inspection**	Pending — remedy not yet released by Ford	—	$0	**$0**

OEM parts & fluids subtotal	**$513**
Mechanical labor subtotal (5.6 hrs @ $195/hr)	**$1,093**
Detailing & cleaning subtotal	**$450**
Shop supplies & fluid disposal	**$45**
Maryland sales tax (6% on parts)	**$31**
Safety recalls (23S12 / 25SA9)	**$0**
GRAND TOTAL (dealership)	**$2,132**

WHAT THIS MEANS

If this exact list of work were handed to a Ford dealership in the Bethesda area, the out-the-door price would land right around **$2,132**. You're doing all of the mechanical work, the detailing, and the engine-bay cleaning yourself — by hand, carefully, for free. The only real money spent is on the OEM parts and fluids (about **$513–$573** at retail).

So the gift here — the labor, the skilled time, the detailing, and the dealer markup she is NOT paying — is worth roughly **$1,619**.

A few honest notes:

- Spark plugs & coils share access on the EcoBoost, so the coil labor is billed as incremental time on top of the plugs — that's why it isn't a full hour each. That's how a fair dealer would write it.
- Both recalls are free at any Ford dealer (Ford reimburses the dealer). The front brake hose recall (23S12) would normally carry ~$250–$350 of billable work — she pays $0 either way.
- Recall 25SA9 (rear-view camera) can't be completed yet — Ford hasn't released the remedy. It stays on the list to finish once parts exist.
- The door placard calls for 34 psi cold. Setting the tires to 38 psi is above spec but well under the tire's max sidewall pressure — slightly firmer ride, may help wear/economy. Fine to do; just noting it isn't the factory number.
- Full-synthetic oil is required on this engine (Ford spec WSS-M2C946). The 2.0L EcoBoost holds about 5.7 quarts.

Basis of estimate: OEM Motorcraft part numbers verified against Ford parts catalogs; part prices reflect 2026 dealer-retail levels. Labor priced at $195/hr, a representative 2026 door rate for a Ford dealer in the high-cost Washington, DC / Bethesda metro (metro-dealer range this year runs roughly $180–$230/hr). Detailing priced from current Bethesda-area detailer menus. This is an independent, representative estimate for planning and comparison — not a quote issued by any specific dealership. Actual prices vary by shop, vehicle condition, and part availability.